



Titularizamos sueños para **Impulsar al país**

TIN Quarterly Results 3Q-2025



AGENDA

01

3Q-2025
Management
Summary

02

3Q-2025 Financial
Results

03

Real Estate
Market

1

OUTSTANDING RETURNS

Over the past 6 years, TIN has delivered outstanding returns compared to other real estate vehicles***

- 🔥 LTM Annual Return: **12,73% E.A. (CPI + 7,18%)**
- 🔥 Since Inception Annual Return: **12,98% E.A.**

4

STRONG CORPORATE GOVERNANCE

Ensures a rigorous process for acquisition, exit transactions and vehicle management oversight.

2

OCCUPANCY & PORTFOLIO QUALITY

- 🔥 Economic Vacancy: **2,84%**
- 🔥 Physical Vacancy: **3,39%**
- 🔥 Portfolio Indicator: **0,92%****

5

MASTER SERVICER

Supervision and monitoring by a team of expert independent real estate professionals

CERTIFICACIONES

IR Certification for Issuers of Equity Securities. Certified in 2022

3

Fees

Aligned with our investors' interests:

- 1 Fees are calculated based on NOI, real return and distributable cash flow
- 2 Fees are capped as a percentage of AUM

6

DIVIDEND YIELD

Monthly distribution of returns:

- 🔥 Dividend Yield* **LTM: 5,44%**
 - 🔥 Dividend Yield* **September 2025: 5,60%**
- Outstanding Dividend Yield compared to other real estate vehicles**

AGENDA

01

3Q-2025
Management
Summary



Assets Under Management* and Managed Area

COP\$ 571.059 Million



GLA: 83.979 s.q.m



Return

Since the beginning: 12,98% EAR



LTM: 12,73% EAR (CPI + 7,18%)



Economic and Physical Occupancy

Economic: 97,16%



Physical: 96,61%



Outstanding Lease Balance

0,92% (\$493,858,889)



Secondary Market

Traded Volume: YTD COP\$2 Million



Weighted average valuation price LTM : 100%***



Dividend Yield

LTM: 5,44%** (September: 5,60%)

Dividend Yield calculated over the Net Asset Value of the Equity Security



Debt Structure

Capital: COP\$ 138.458 Million



Weighted average cost of debt 10,03% EAR****



LTV*****: 24,78% < 35% Limit



* Total Assets Under Management. Includes cash accounts, tangible assets, accounts receivable & other assets.

** Yield Distributed During the Month Over the Monthly Average Security Price.

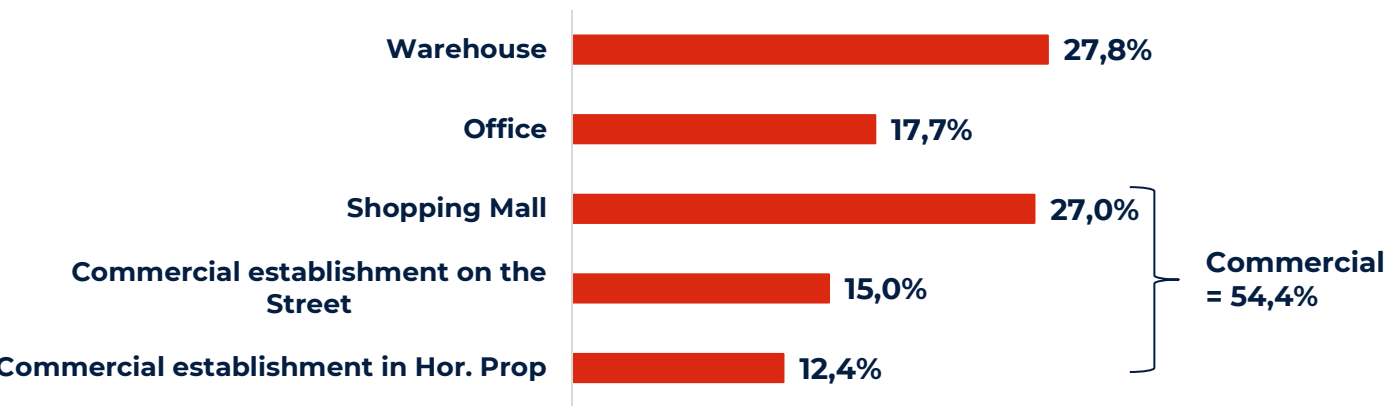
*** Weighted Average Valuation Price for the Last 12 Months as of the Reporting Date (Precia and PiP).

**** Weighted Average Cost of Debt.

***** Loan to Value

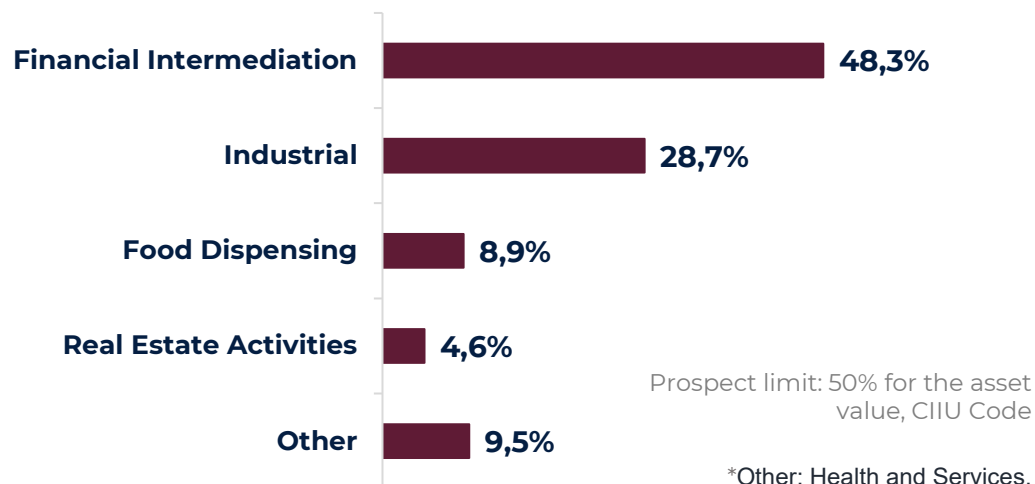
TIN securities are participatory securities and, therefore, will not have a guaranteed return. Instead, their return will be variable and will depend on the performance of the investments that make up the Universality.

By Type of Real Estate Property



Prospect limit: 60% by the type of asset.

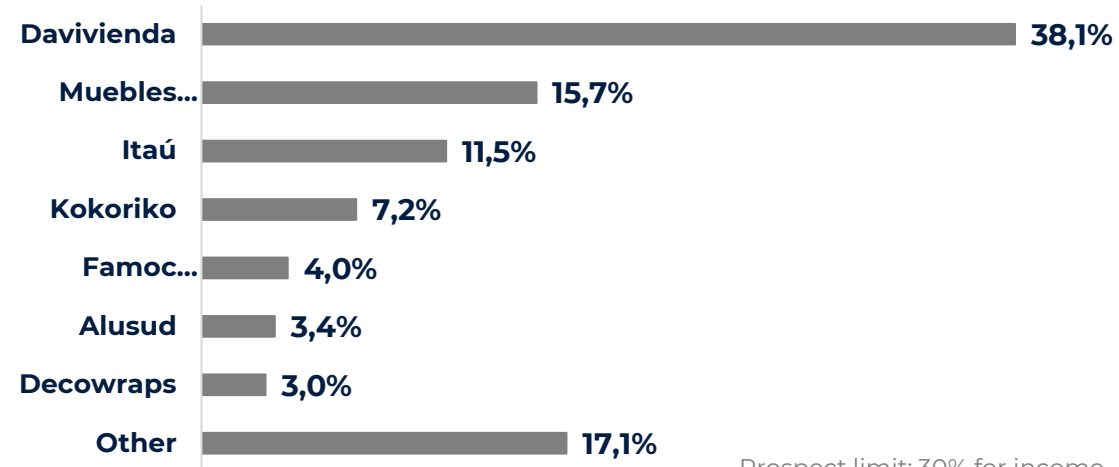
By Economic Sector



Prospect limit: 50% for the asset value, CIIU Code

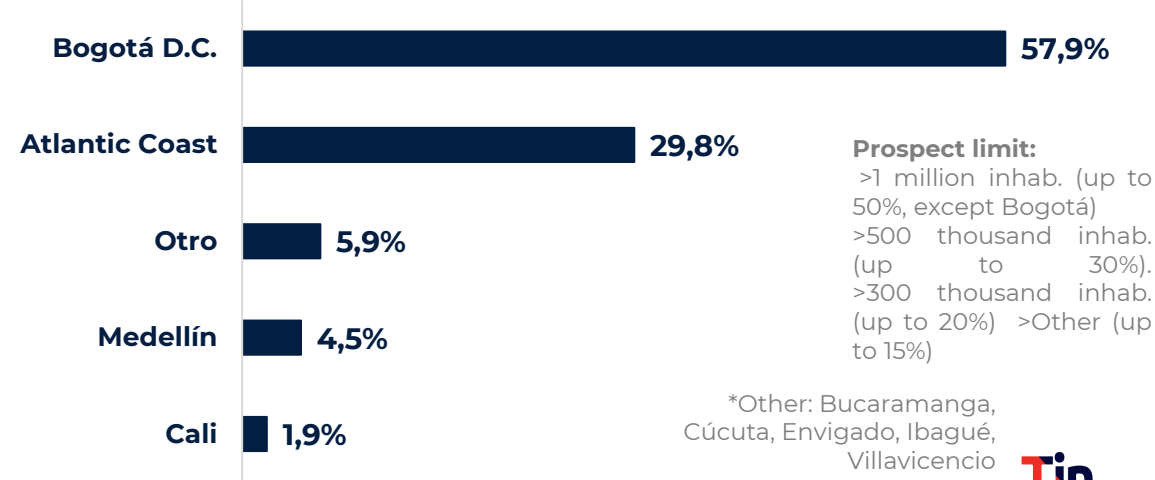
*Other: Health and Services.

By Tenant



Prospect limit: 30% for income.

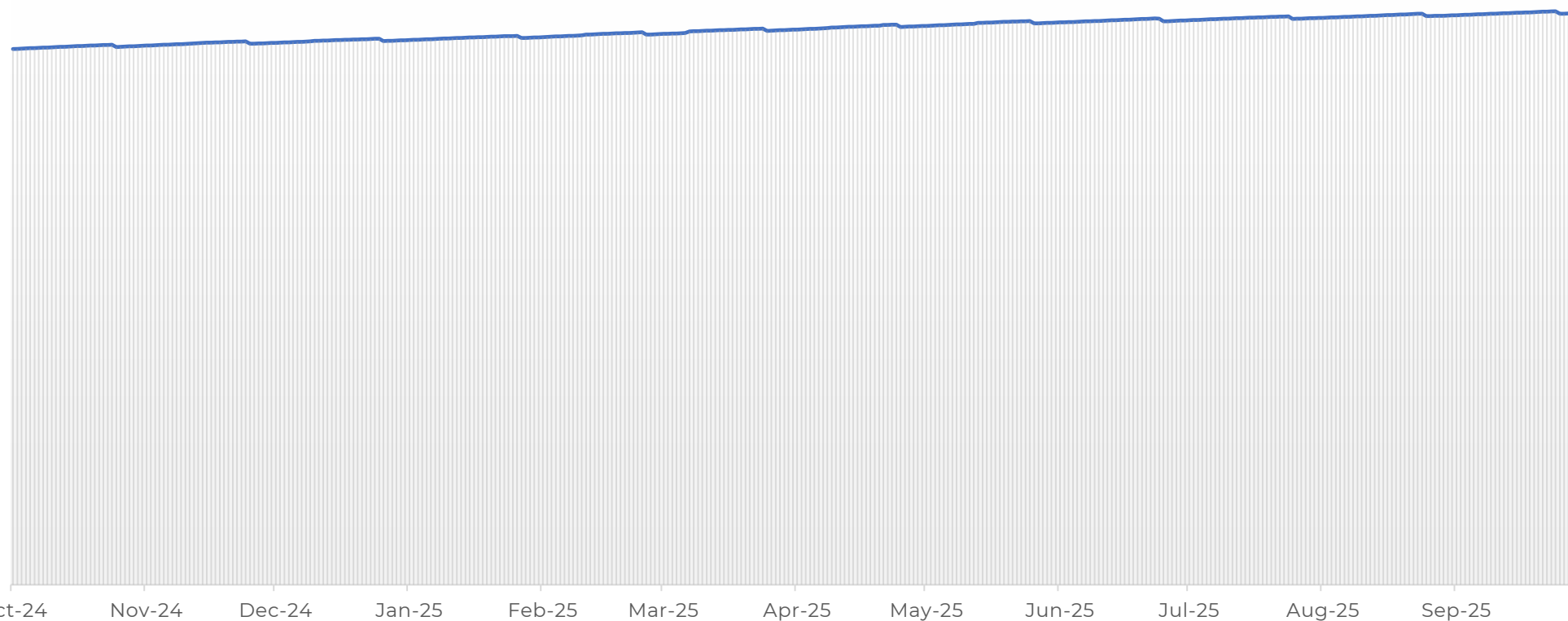
By Geographic Location



Prospect limit:
 >1 million inhab. (up to 50%, except Bogotá)
 >500 thousand inhab. (up to 30%).
 >300 thousand inhab. (up to 20%)
 >Other (up to 15%)

*Other: Bucaramanga, Cúcuta, Envigado, Ibagué, Villavicencio

TIN Security Value



COP\$ 22.119

Security Value
as of Sept. 30,
2025

6,69%
LTM security
value's increase

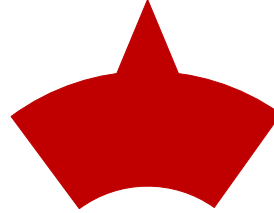
COP \$ 20.733*

(Equity Security
Value October 1,
2024)



Appraised value as of
3Q-2024

**COP\$ 410,205
Million**



4,62%

Increase
3Q-2024 vs 3Q-2025



Appraised value as of
3Q-2025

**COP\$ 429,143
Million**



#114

Appraisals scheduled
for 2025



#69 (61%)

Progress of total
appraisals scheduled



4

Independent appraisers with
biannual property rotation

	September 30, 2024	September 30, 2025	Diff. (Dev.)
 Financial Debt	\$135.532* 25,8% Fixed Rate 74,2% Variable Rate	\$138.459* 0% Fixed Rate 100% Variable Rate	\$2.927* (2,16%)
 Average Cost of Debt	\$11,01% E.A.	\$10,03% E.A.	-98 bps (-8,9%)
 Debt Limit	25,39%	24,78%	-61 bps (-2,40%)

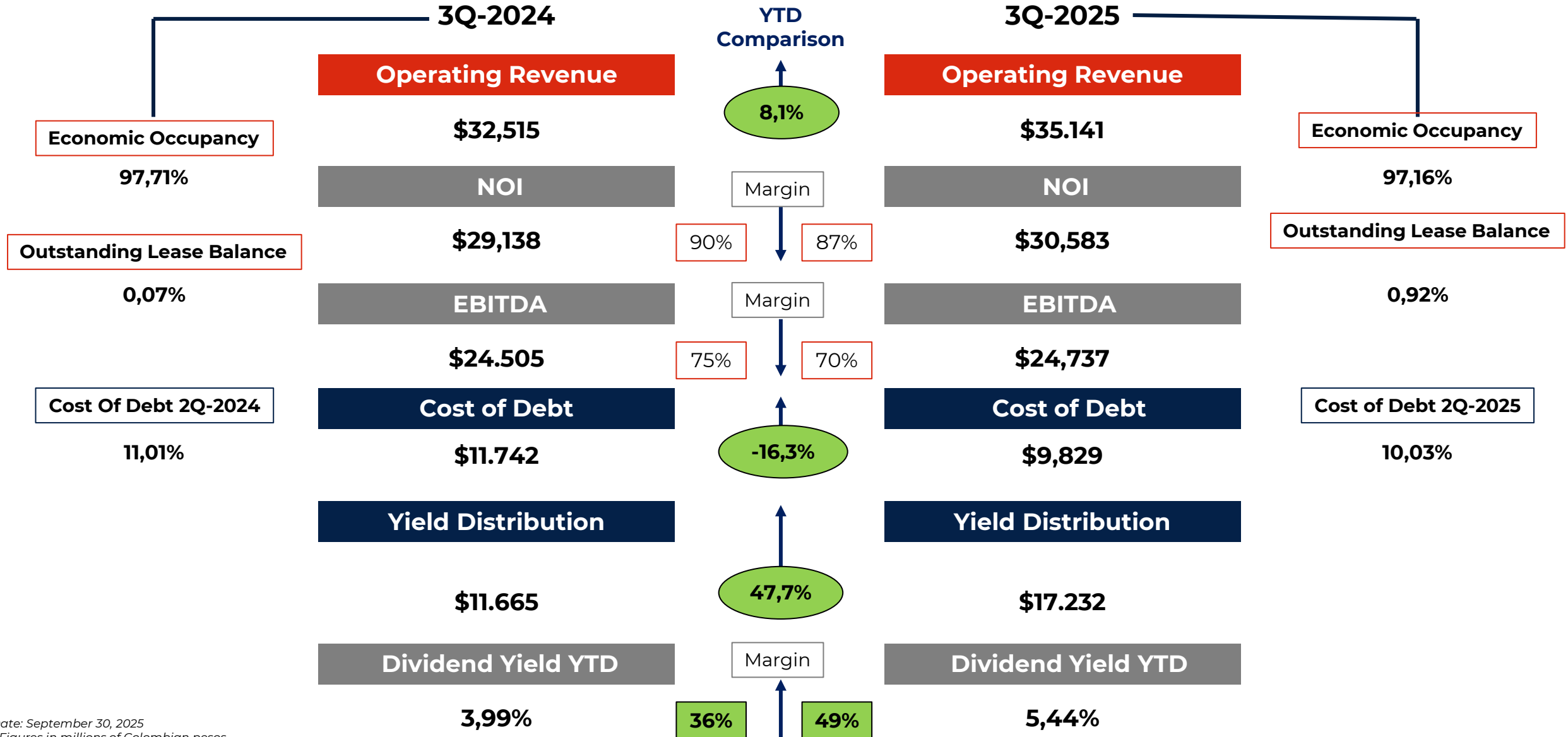
2025 Strategy:

- ◆ Renewal of credits with change from fixed to variable rate, taking advantage of the expected decrease in interest rates
- ◆ Periodically quote of interest rates
- ◆ Evaluation of new debt alternatives such as synthetic credits, analyzing interest rates lower than those presented in the national market, in order to manage a lower cost of debt

AGENDA



3Q-2025 Financial
Results

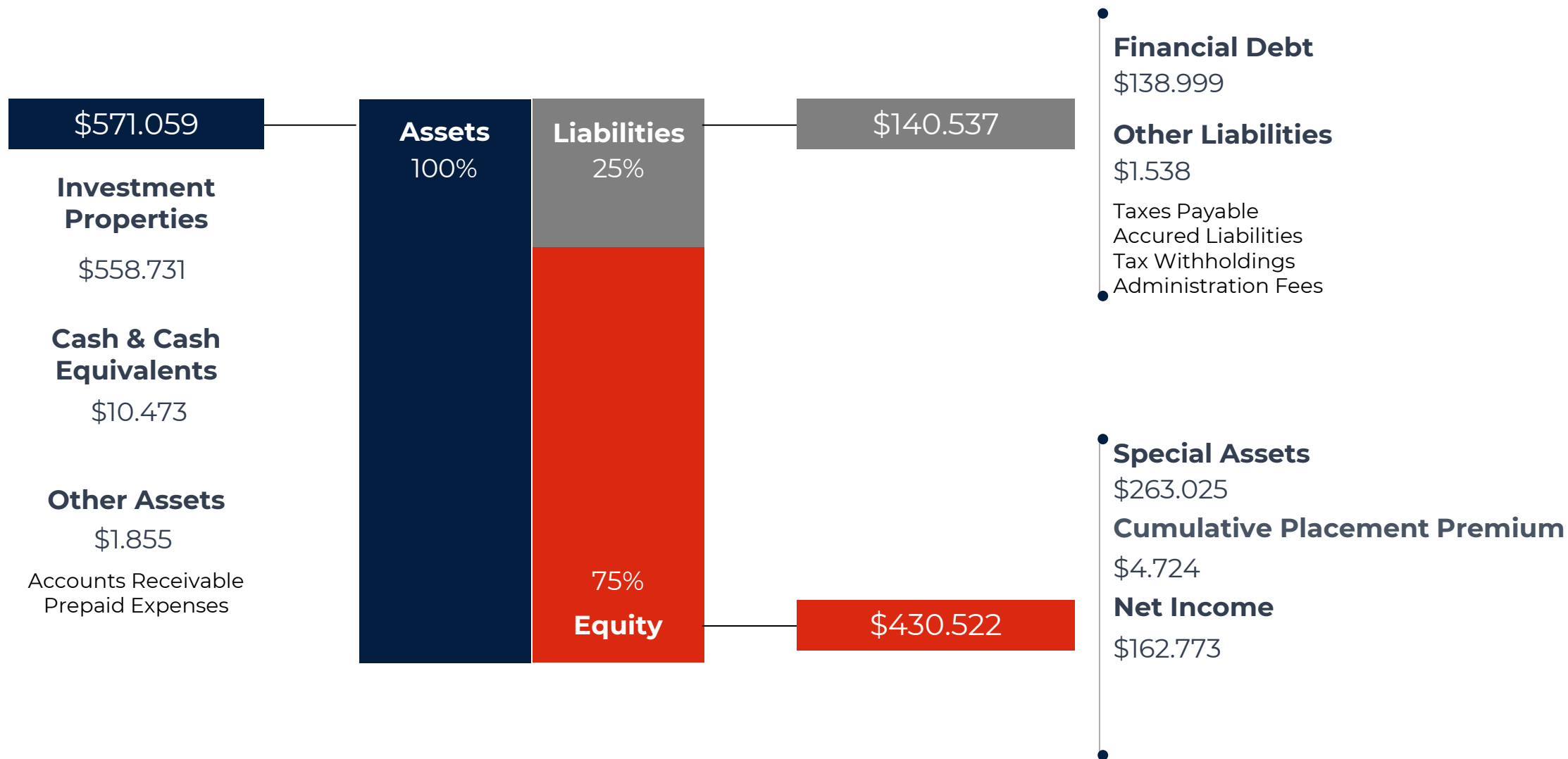


Date: September 30, 2025

* Figures in millions of Colombian pesos

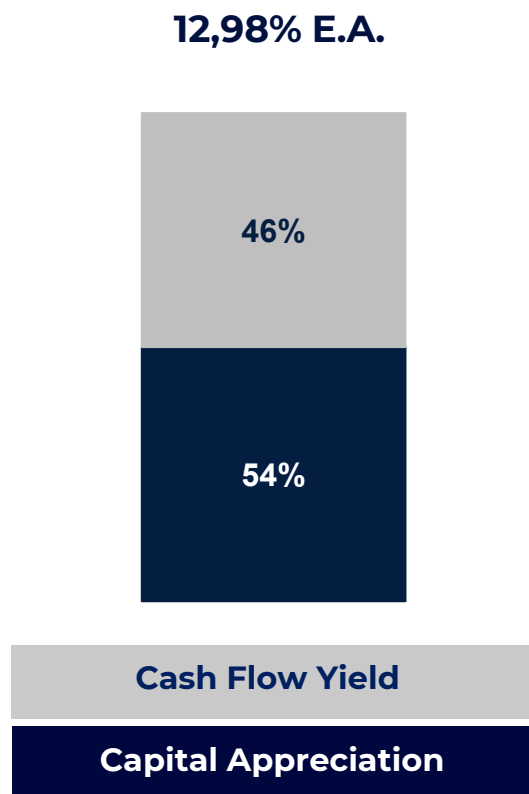
Source: Titularizadora Colombiana.

TIN real estate securities are equity securities and, therefore, will not have a guaranteed return, but will have a variable return that will depend on the performance of the investments that make up the Overall Fund

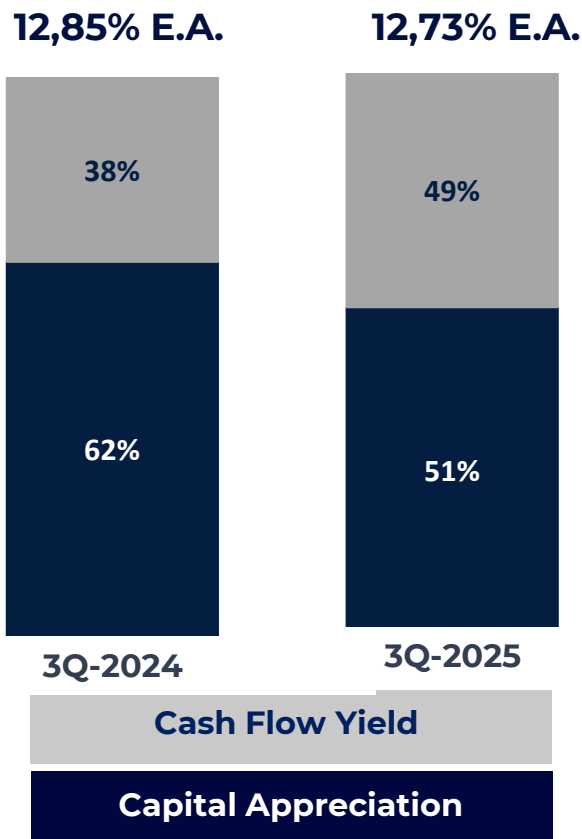


Total Return Composition Since Inception*

October 25, 2025 – September 30, 2025

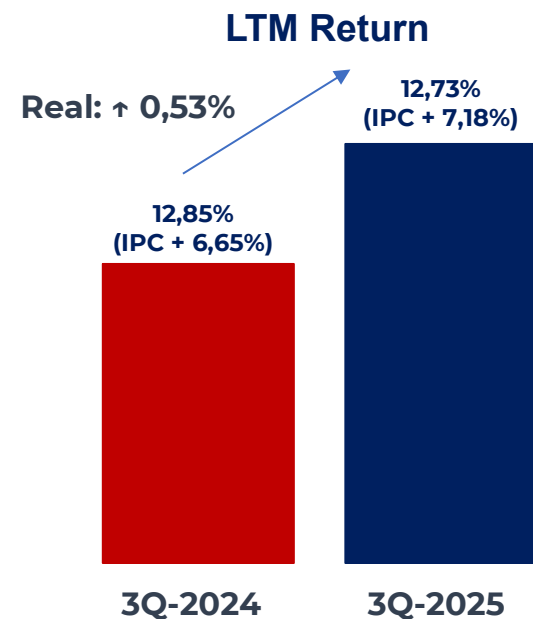


LTM and YTD Return Composition 3Q-2024 vs 3Q-2025



Year-over-Year Real Return Change**

3Q-2024 vs 3Q-2025



** LTM Return – Q3 2024 vs Q3 2025

Source: Titularizadora Colombiana

* Period since vehicle inception

** Return over the last 12 months as of Q3-2024 and Q3-2025

TIN real estate equity securities are equity-like instruments and therefore will not have a guaranteed return, but rather a variable return depending on the performance of the investments within the Universality.

Return



12,98% EAR

Since Inception:
October 2018 – September 2025

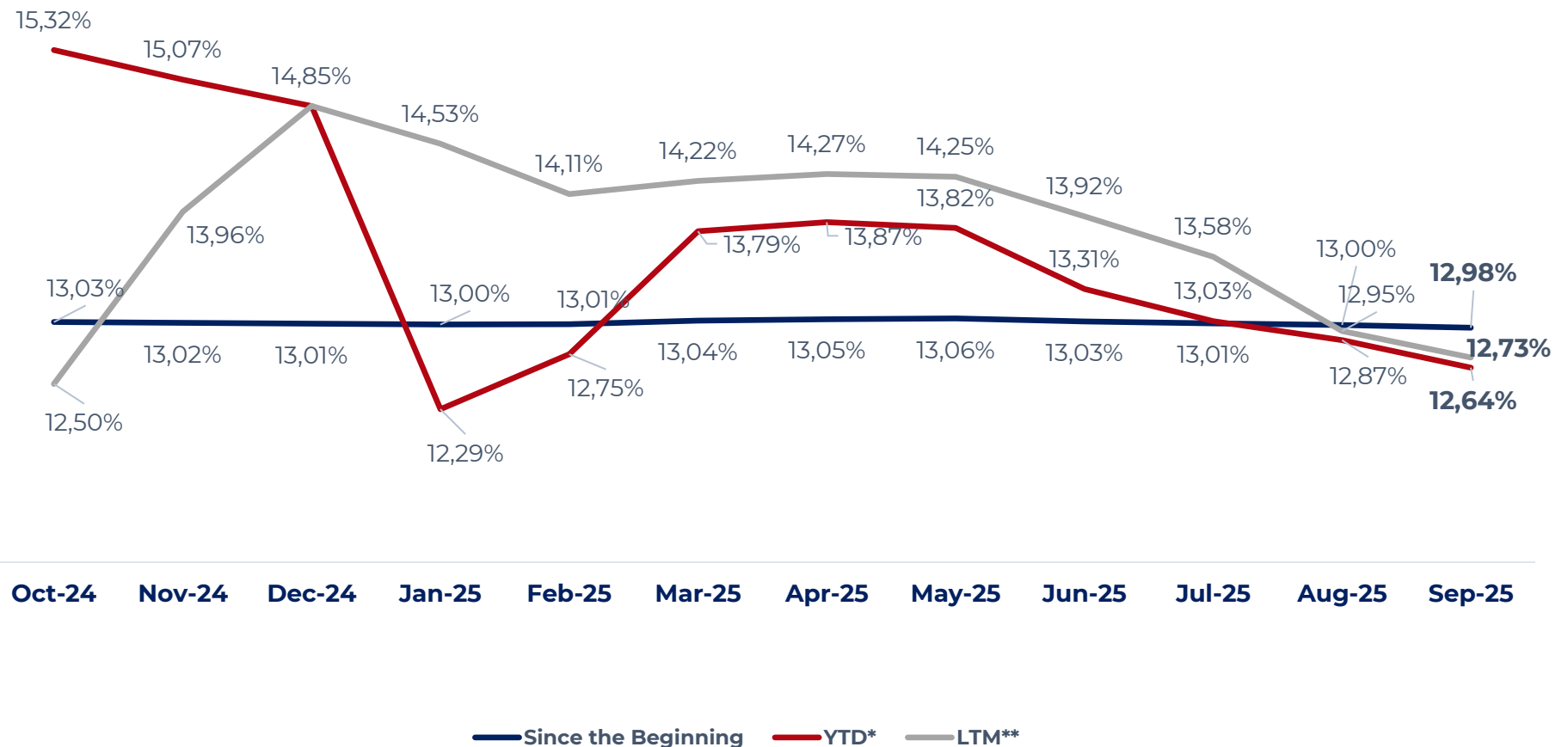
- 54% - **Capital Appreciation**
- 46% - **Cash Flow**



12,73% EAR

Last 12 months:
Oct 2024 – September 2025

- 50,4% - **Capital Appreciation**
- 49,6% - **Cash Flow**



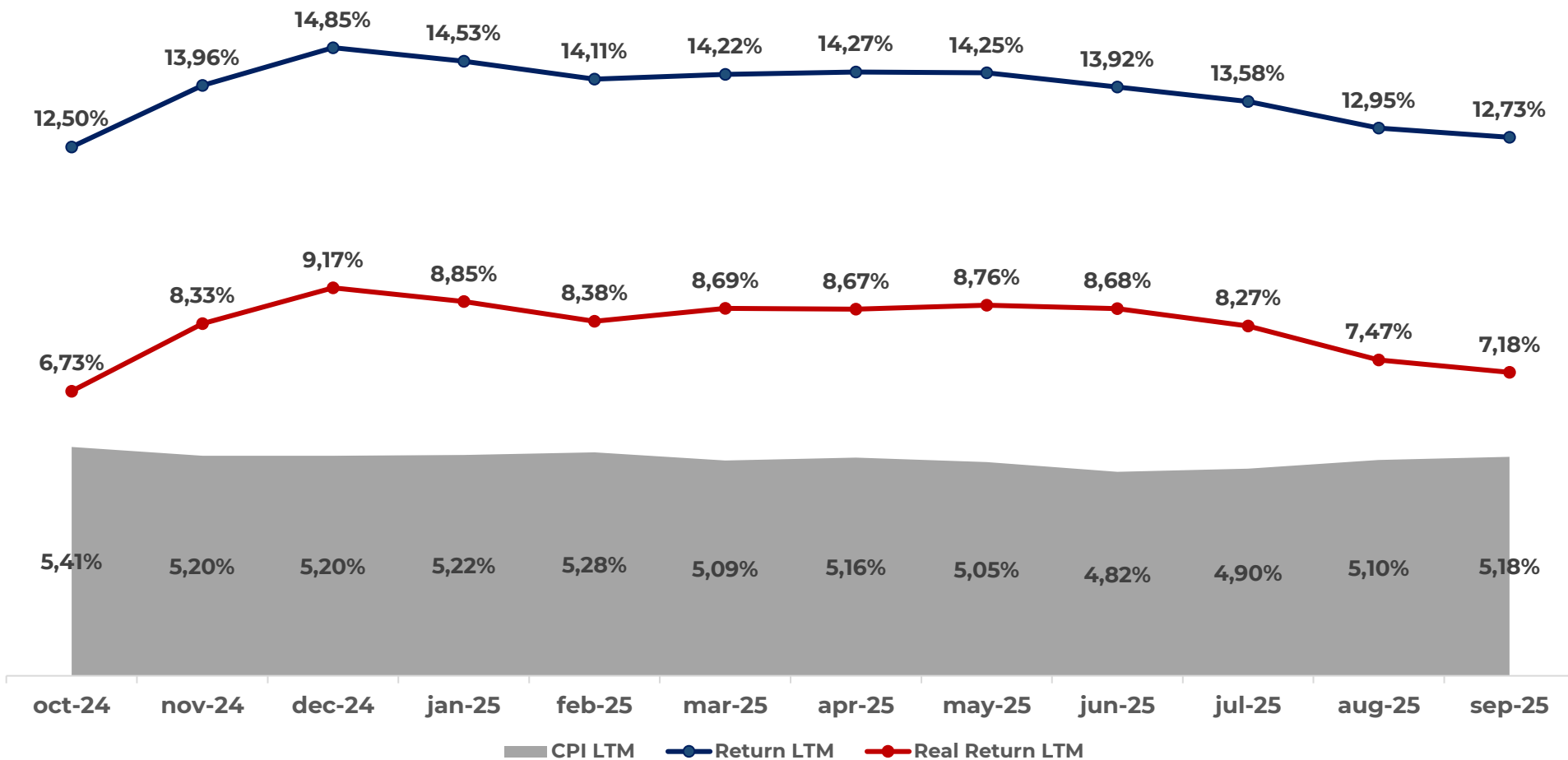
* YTD: Year to Date

** LTM: Last Twelve Months

Source: Titularizadora Colombiana

TIN real estate equity securities are equity-like instruments and therefore will not have a guaranteed return, but rather a variable return depending on the performance of the investments within the Universality.

Return LTM*



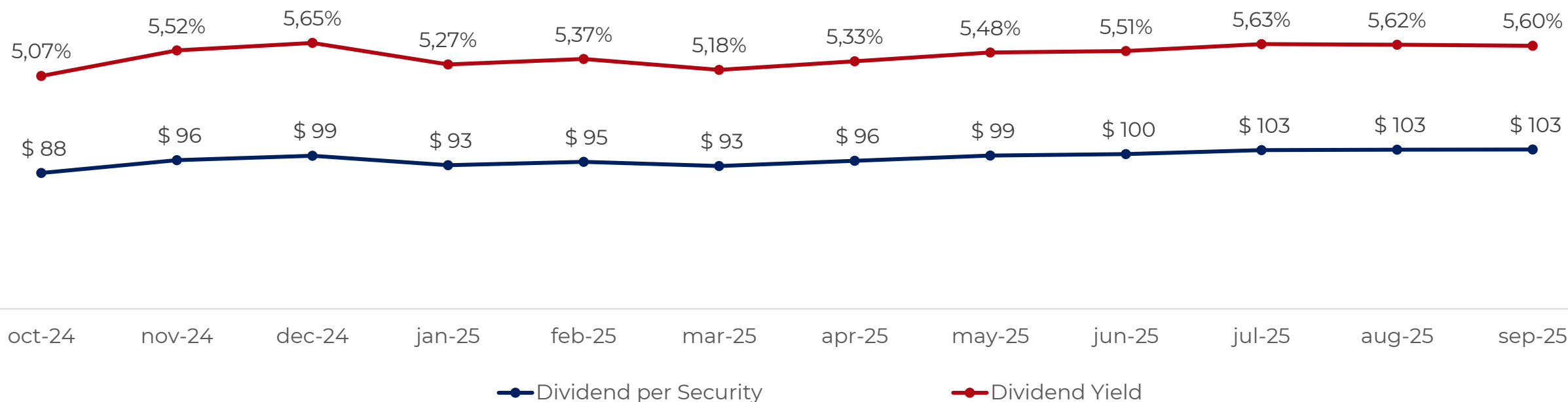
* YTD: Year to Date

** LTM: Last Twelve Months

Source: Titularizadora Colombiana

TIN real estate equity securities are equity-like instruments and therefore will not have a guaranteed return, but rather a variable return depending on the performance of the investments within the Universality.

Dividend Yield



5,44%

Average LTM DY:
10/2024 – 09/2025



5,44%

Average YTD DY:
01/2025 – 09/2025



5,60%

Latest Month DY
09/2025



Dividend Yield LTM at NAV

Dividend
Yield LTM:
5,44%



Dividend Yield at 70% discount to NAV

Dividend
Yield LTM:
7,77%



Dividend Yield at 50% discount to NAV

Dividend
Yield LTM:
10,87%

Real Estate Funds – LTM Return** 2025

Fund Size* (COP\$ MM)

CPI: 5,18%

Tin

\$430.522*

12,73%

IPC + 7,18%

 CredicorpCapital

\$2.123.657*

9,78%

 skandia

\$706,148*

9,72%

VISUM
CAPITAL

\$1.243.477*

8,76%

sura
ASSET MANAGEMENT

\$485,861*

2,07%

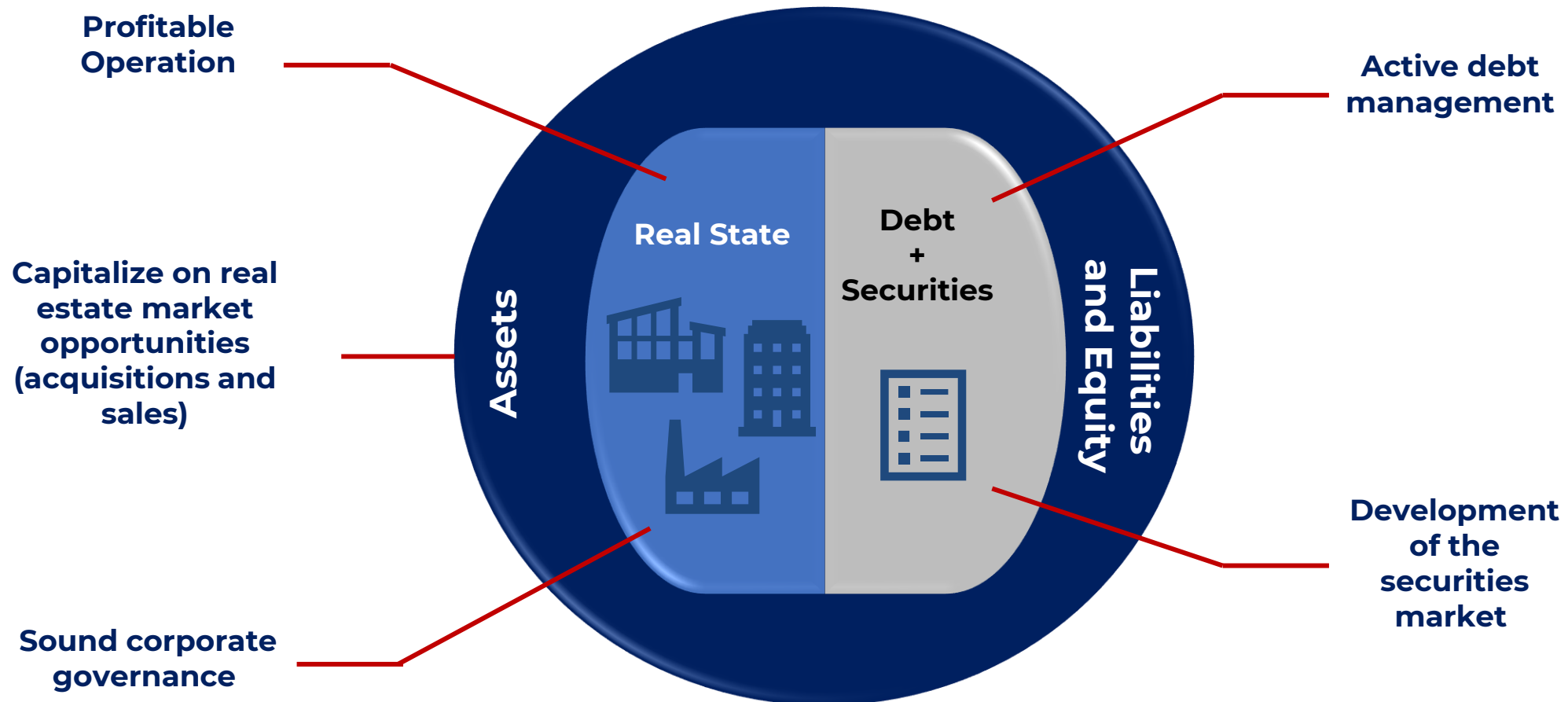
- FICI AM Rentas Inmobiliarias
- BTG PACTUAL VISUM FIC Inmobiliario VISUM Rentas Inmobiliarias
- Fondo de Inversión Colectiva Inmobiliario Cerrado Skandia Comprar Para Arrendar
- INMOVAL
- TIN

** Last 12 months – Period October 2024 to September 2025.

Source: [Inmoval](#), [Davivienda S.A.](#), [Skandia Comprar para Arrendar](#) / [Genera Ingresos con Inversiones Inmobiliarias - Skandia Colombia](#), [FIC Inmobiliario VISUM Rentas Inmobiliarias](#) / [BTG Pactual Colombia](#)

Total assets and returns are based on publicly available information on the respective fund websites as of December 31, 2024: technical sheets, management reports, and investor updates.

The proper and profitable management of assets, as well as the active management of debt, have been key to increasing investor profitability. However, difficulties in the securities market have prevented maximizing value generation.



Objectives

Strategies



**Development of
the securities
market**

**Greater
liquidity and
depth**

**Price aligned with
book value**

Coming soon

**Migration to
Equities**

**Split of the
Security**

1

**Diversification
of investors**

**Participation
in indices**

**Liquidity
Provider**

**Take
advantage of
regional
integration**

Main Objectives



Improvement in securities **turnover**



Reduction of the **bid-offer spread**
(price formation)

Potential Benefits



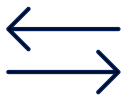
Structural improvement of **key market indicators in indexes**
(liquidity, float, market cap)



Greater visibility of the securities



Greater **investor diversification**
through the **retail** segment, for
which **liquidity** is essential



Access to new **transactional channels**



Fulfillment of the **liquidity value proposition** to investors

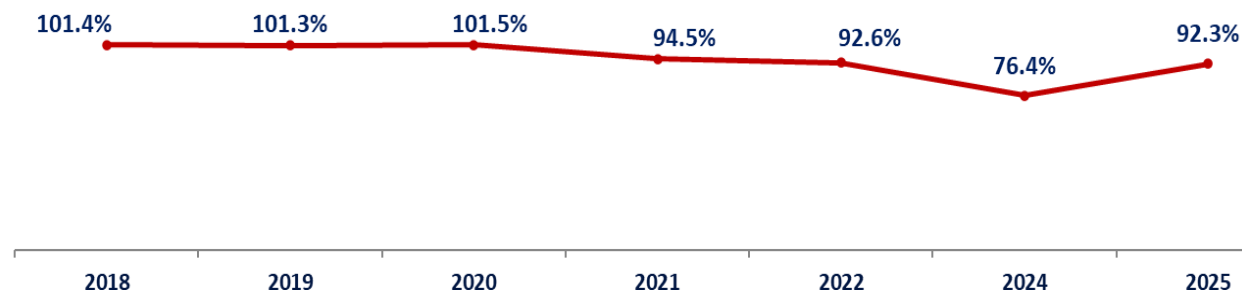


Leveraging the vehicle's future
growth

Total Traded Amount (COP\$ Millions)



Trade Price (Weighted Average) *



100%
Valuation Price**

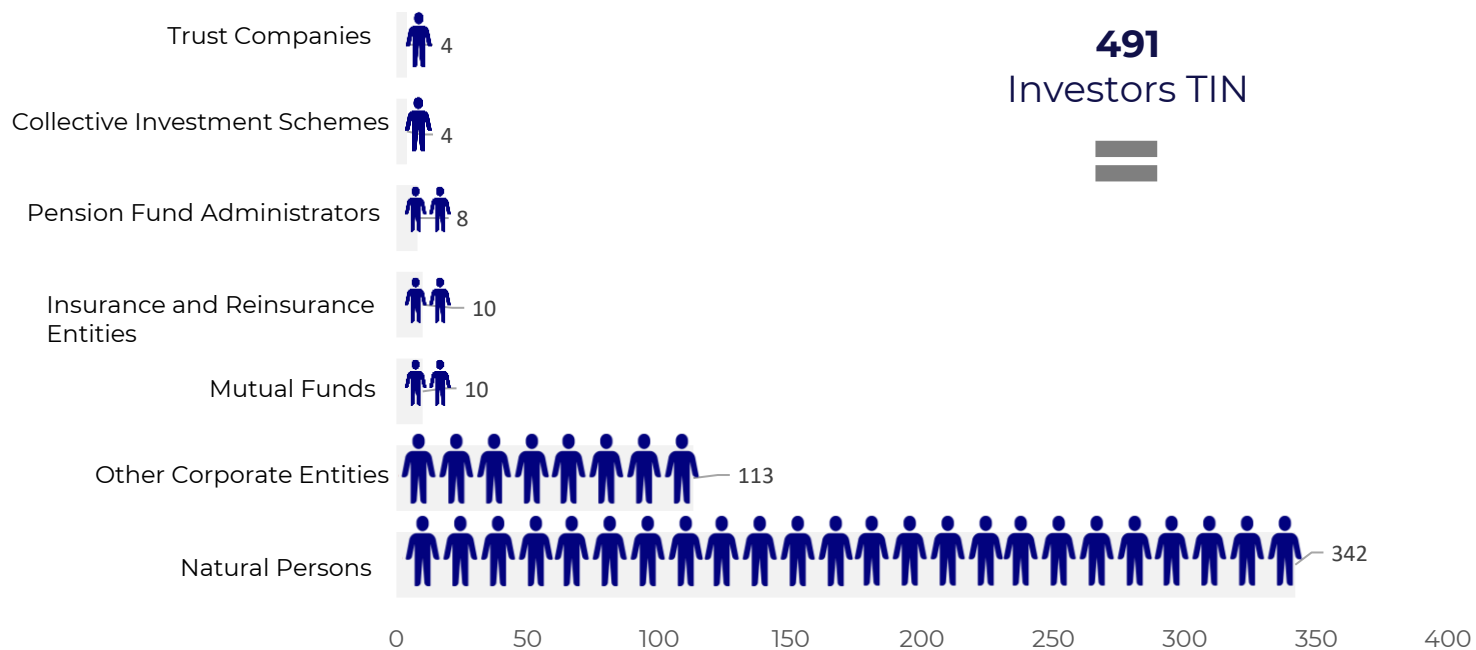


19.463.850
Outstanding TIN
Securities

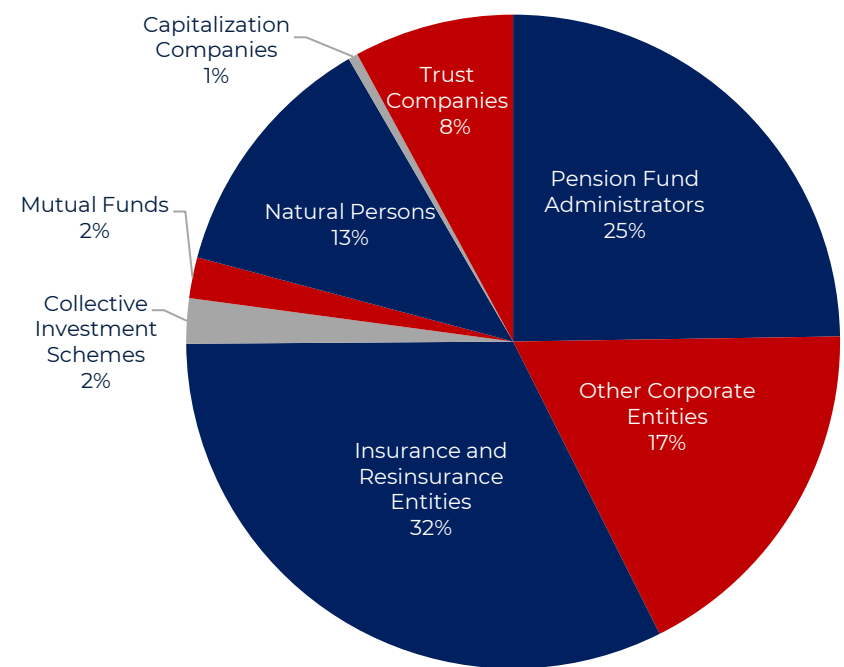
*WAP: Weight average price

** Precia's valuation Price September 30, 2025

Total Investors



Investors per Amount



70%: Institutional Investors
30%: Retail Investors

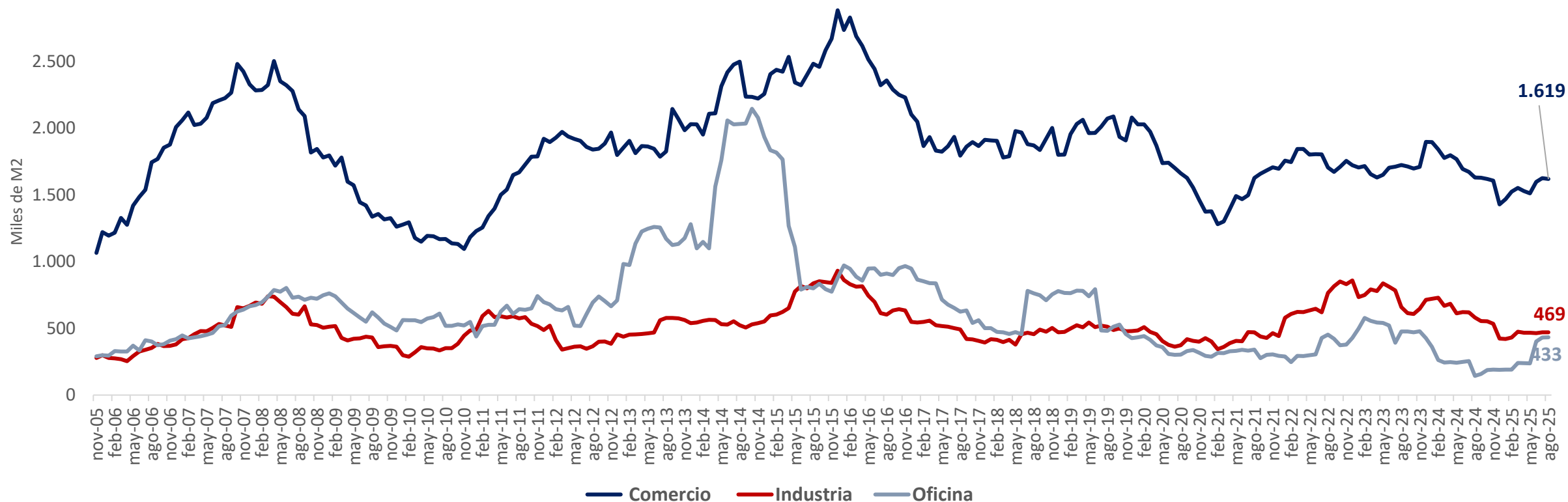
AGENDA

03

Real Estate
Market

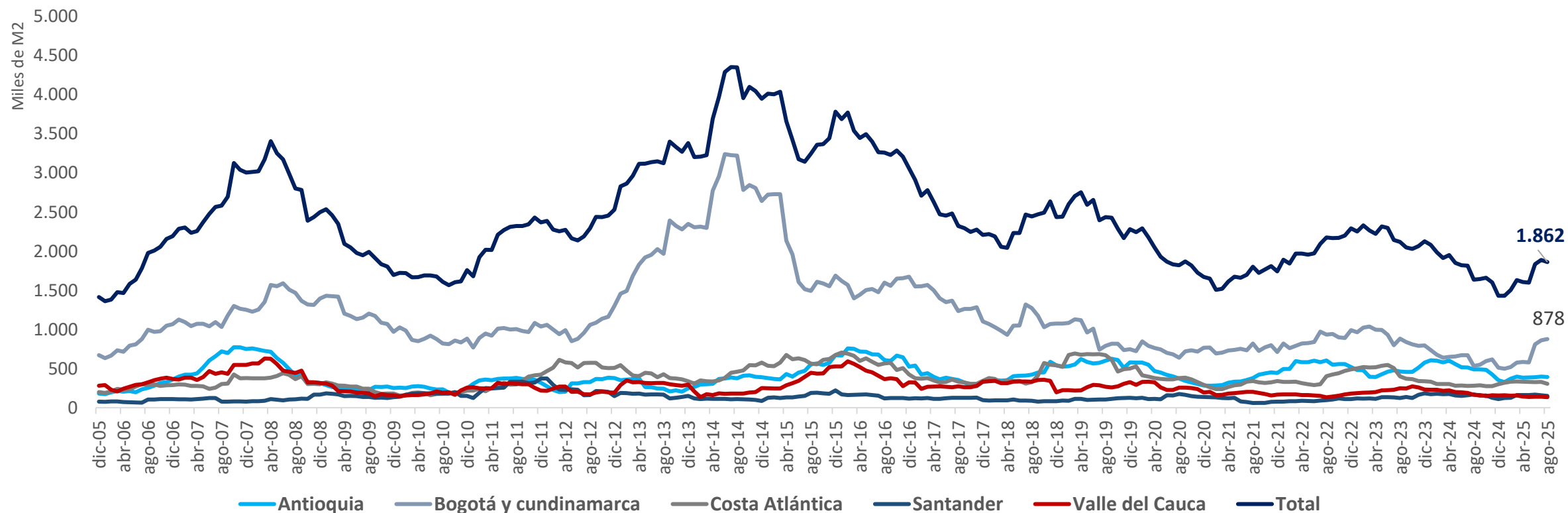
Between September 2024 and August 2025, 2.5 million square meters were approved in the office, retail, and industrial segments. This represents a 7 percent increase compared with the period from September 2023 to August 2024. Growth in office permitting stands out, supported by expectations of higher demand as in-person work continues to return.

**Change in the area approved for permits, by intended use (thousand m²)
Last 12 Months**



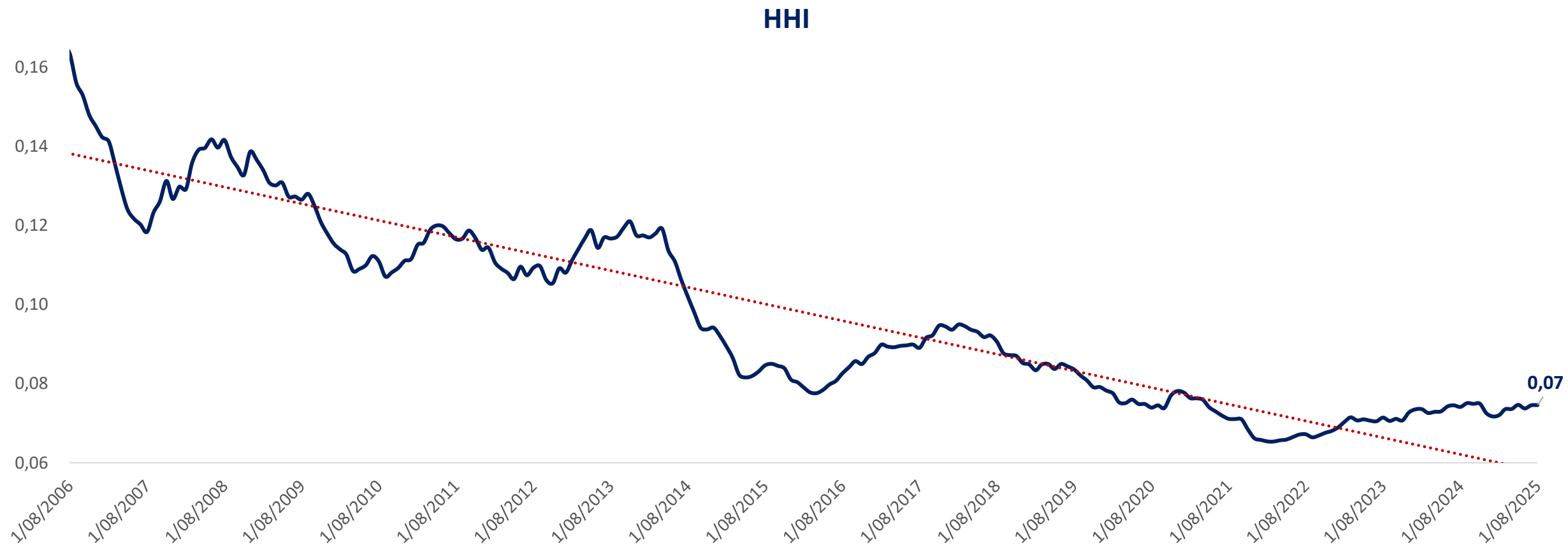
In the past 12 months, 1.86 million square meters were approved for office, commercial, and industrial uses in the country's main regions, reflecting a 14 percent increase. The Bogotá and Cundinamarca region showed notable expansion, as did the Atlantic Coast region, with growth rates of 65 percent and 9 percent respectively compared with the same period a year earlier.

Change in the area approved for permits, by region (thousands of m²)¹
Last 12 months



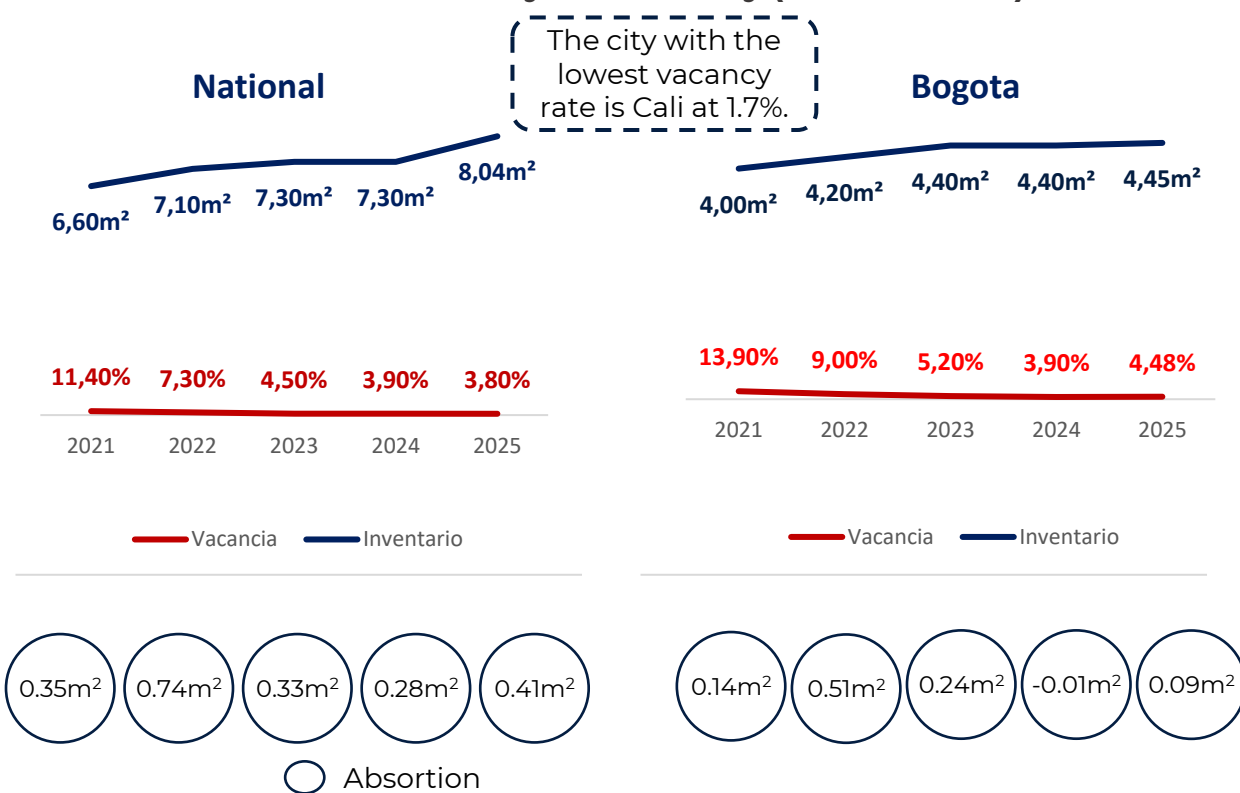
Herfindahl-Hirschman Index (HHI) over time

The HHI for licensed areas by region shows a downward trend, indicating a gradual territorial diversification. Lower values suggest that construction activity is not concentrated in a small number of regions, which reduces the risk of saturation.

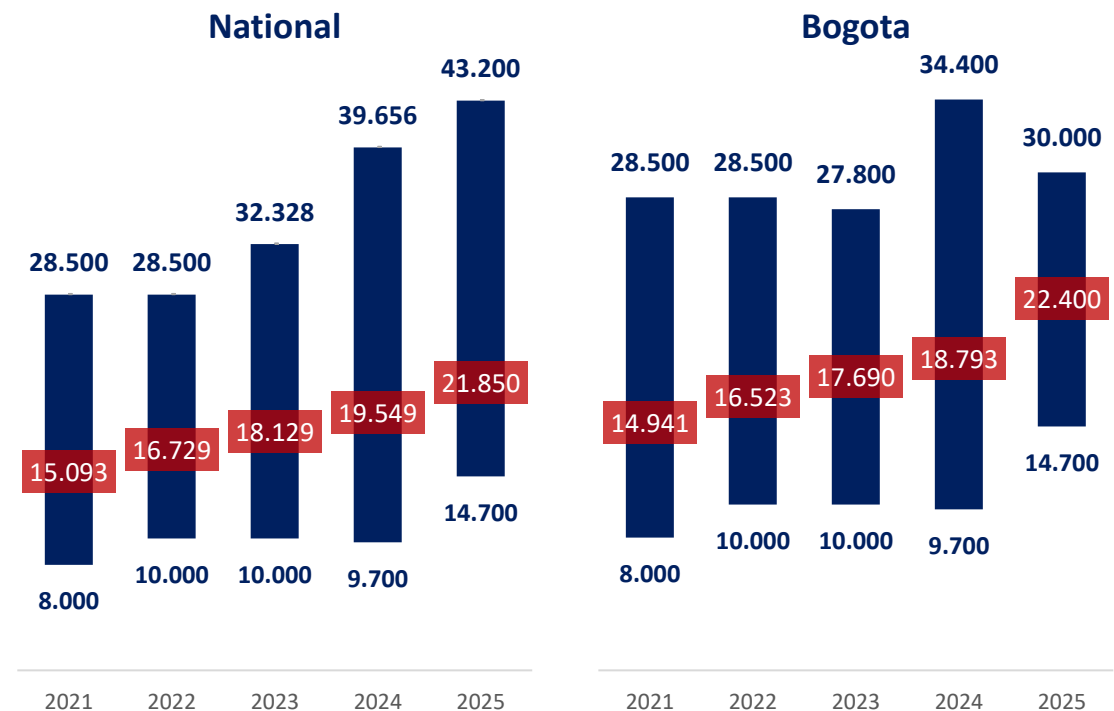


Vacancy continues to decline, although it remains within the range of structural vacancy, defined as between 3 and 4 percent. At the same time, national inventory has expanded substantially, and demand for new space has also increased. This is reflected in the rise in rental rates.

Warehouse inventory and vacancy (millions of m²)



Rental rate ranges (COP per m² per month)



National vacancy has declined to its lowest levels since 2021, a pattern linked to the economic rebound that followed the end of the pandemic.

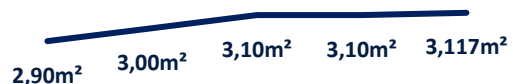
Prices continue to rise, driven by the arrival of BPO firms, elevated inflation, and the limited availability of large, high-quality offices in key corridors.

Office inventory and vacancy (millions of m²)

National

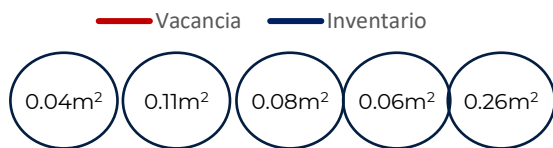


Bogota



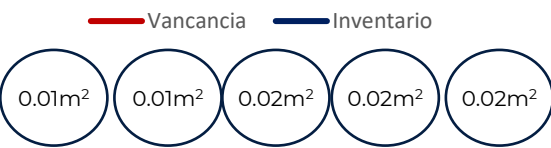
The city with the lowest vacancy rate is Medellín at 6.59%.

10,40% 11,00% 10,00% 8,70% 7,68%



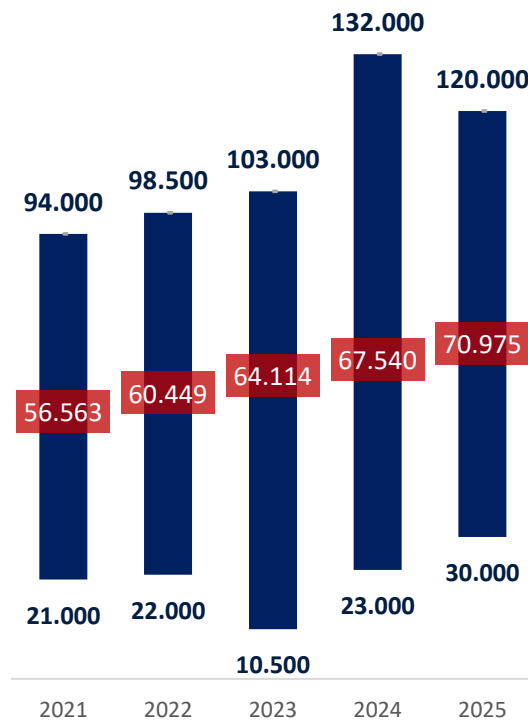
○ Absortion

10,30% 11,10% 10,40% 9,30% 7,97%

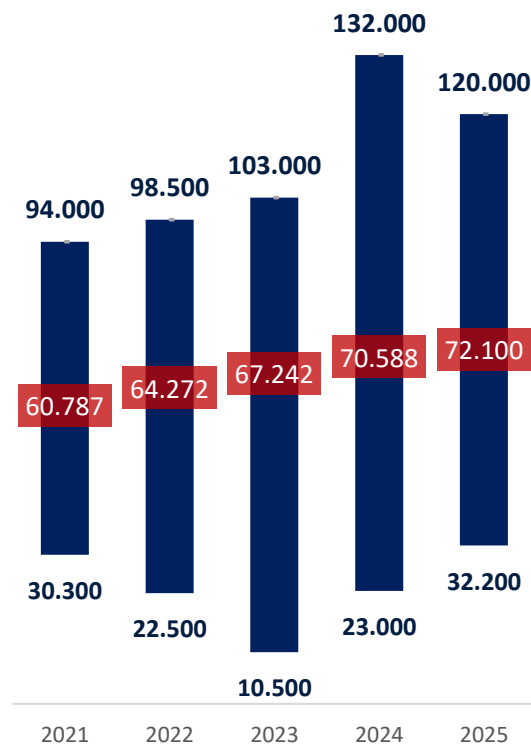


Rental rate ranges (COP per m² per month)

National



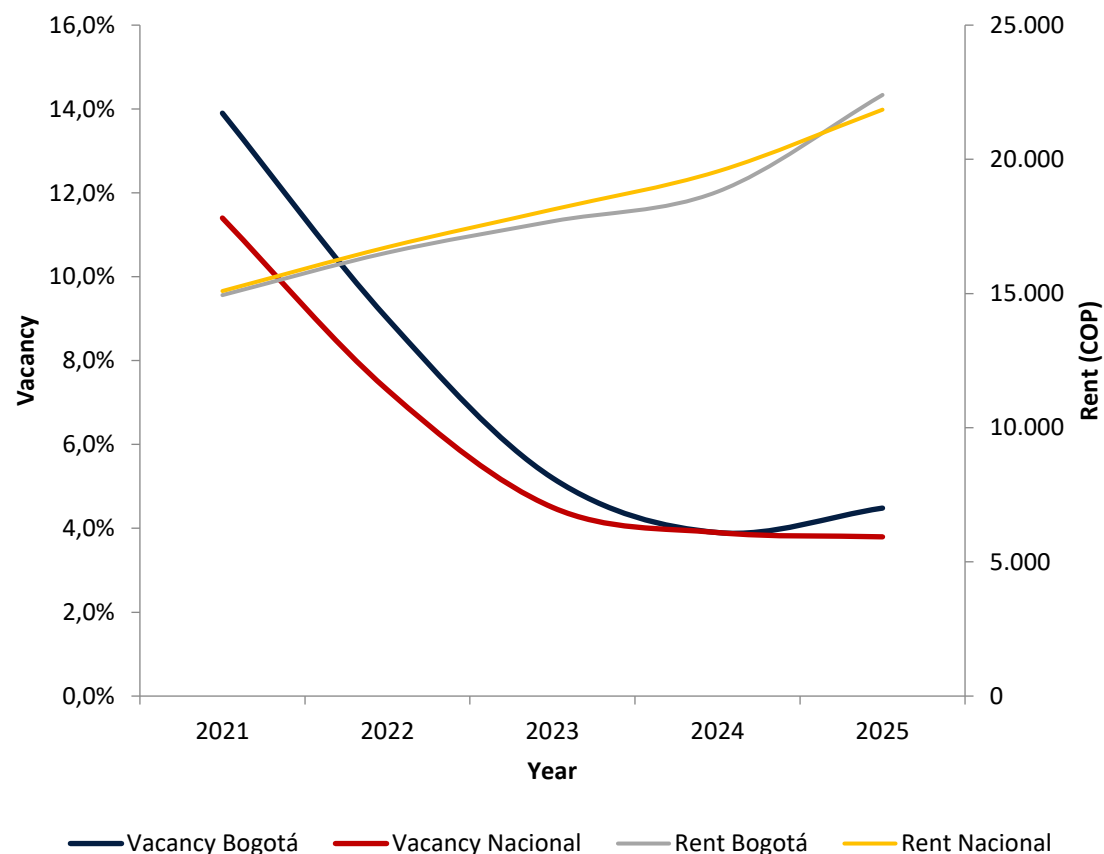
Bogota



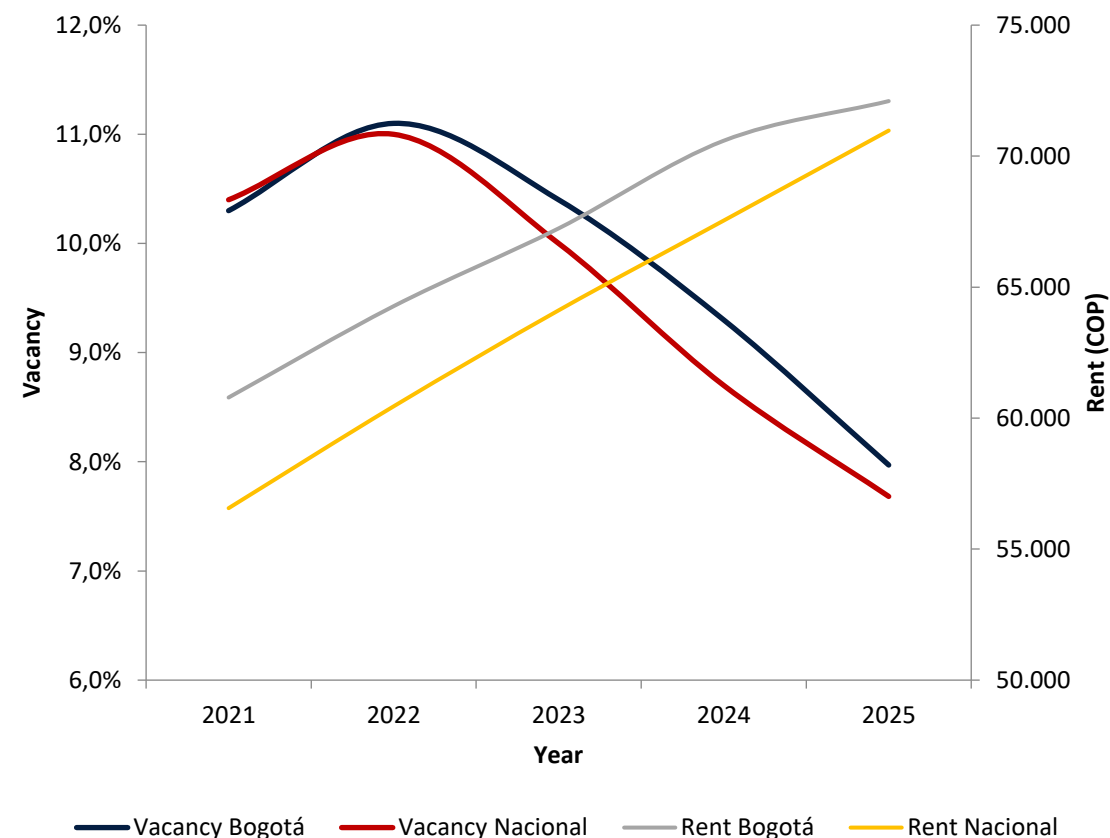
Industrial and office vacancy and rents

Industrial vacancy fell from 11.4 percent in 2021 to 3.8 percent nationwide and from 13.9 percent to 4.5 percent in Bogotá by 2025. Over the same period, average rents rose from roughly 15,100 COP per m² to about 21,850 COP per m². This pattern points to an increasingly tight logistics market with real rent increases. In the office sector, national vacancy declined from 10.4 percent in 2021 to 7.7 percent in 2025, while Bogotá moved from 10.3 percent to 7.97 percent. At the same time, average rents in the country increased from 56,563 to 70,975 COP per m².

Industrial Vacancy and Rent

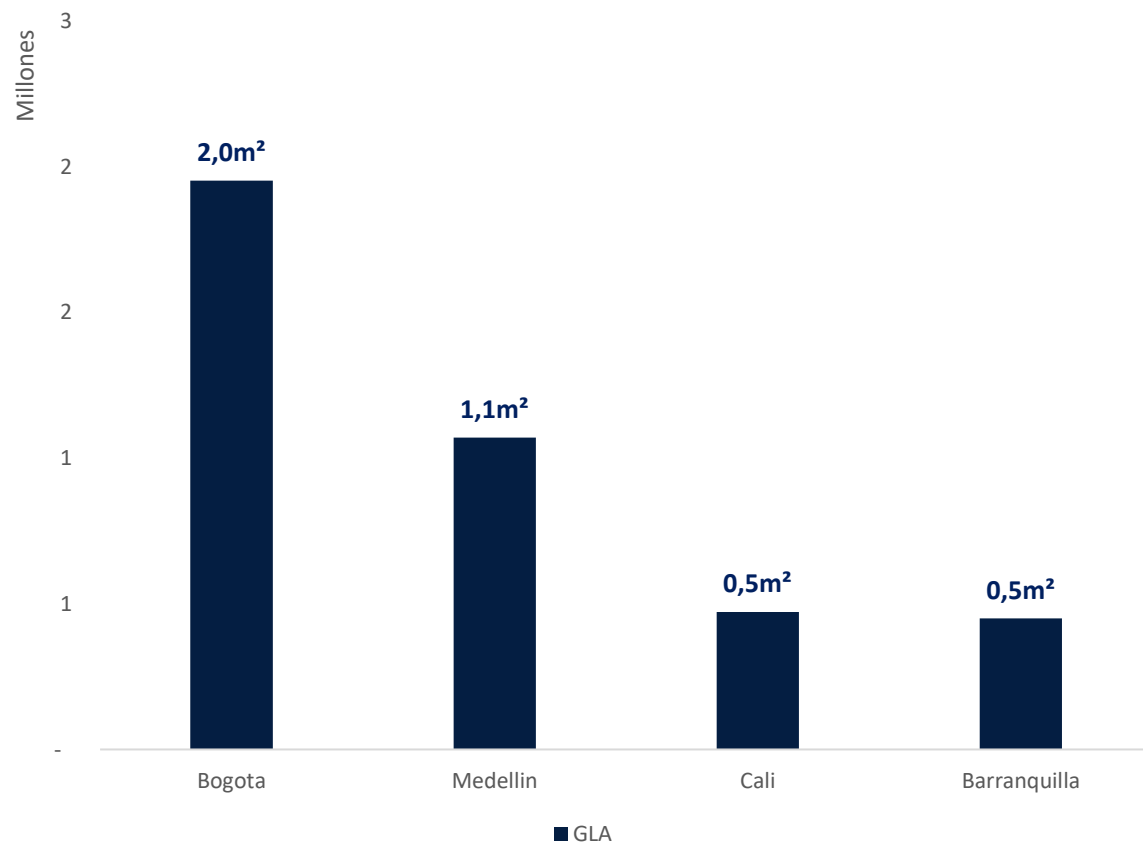


Office Vacancy and Rent

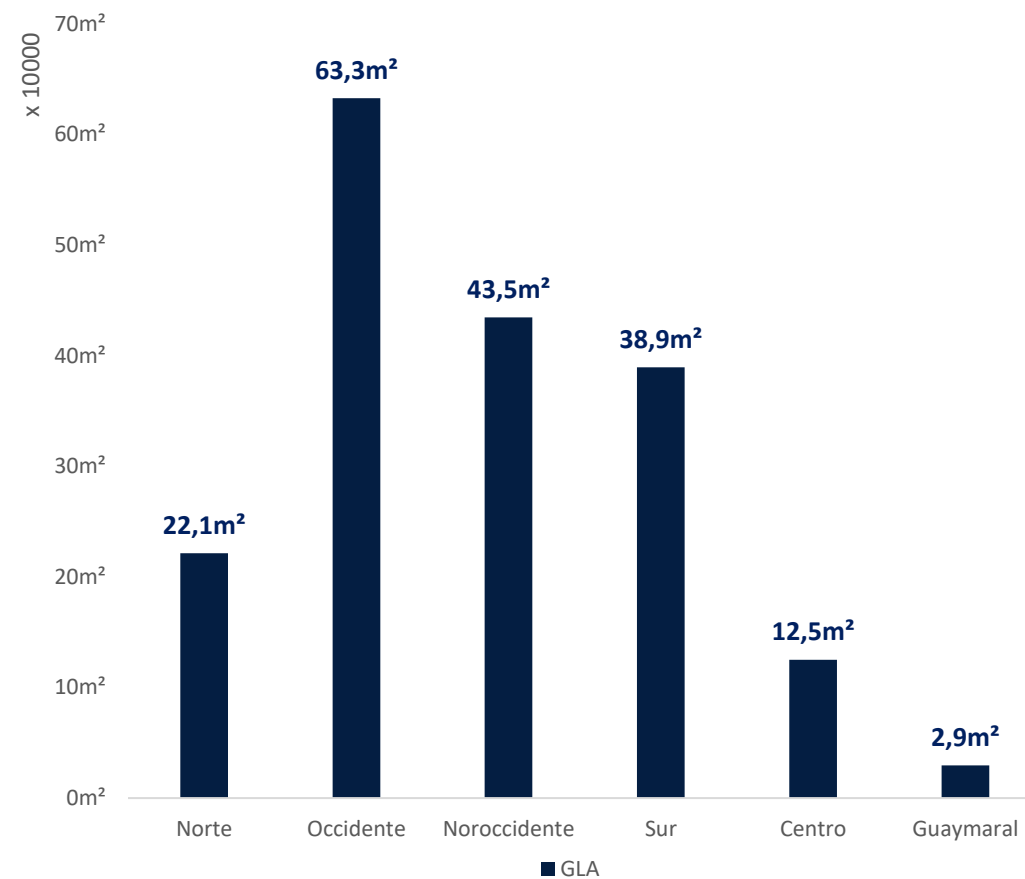


Bogotá holds the largest retail inventory in the country, and its internal distribution shows marked contrasts. The West sector has a clear lead in total area, followed by the Northwest and the South, which represent established markets. This pattern reveals a concentration of development in strategic zones and selective expansion opportunities in areas that remain underserved.

GLA per City



GLA Bogotá



TITULARIZADORA COLOMBIANA S.A. A SOLID ISSUER IN THE CAPITAL MARKET

We have 85 issuances in the Colombian capital market, with over COP\$27,71 trillion issued over 24 years and more than COP\$3,3 trillion in managed balance.



Certifications and Recognitions

Best Practices
Information Disclosure and
Investor Relations
Issuer of Participation
Securities



Quality Certification
Master Servicing of Mortgage
Issuances



SC-CER 145151



AAA Rating
Counterparty Risk

BRC
Standard & Poor's
S&P Global

Signatory of:



Our Shareholders:



DAVIVIENDA



Banco
AV Villas



Bancolombia



Scotiabank

COLPATRIA



Banco
Caja Social
Su banco amigo.